

STAN Z. SOLOWAY

Deputy Under Secretary of Defense (Acquisition Reform), Office of the Under Secretary of Defense (Acquisition and Technology)

Stan Soloway joined the Office of the Under Secretary of Defense for Acquisition and Technology in March 1998 and was formally appointed as the Deputy Under Secretary of Defense for Acquisition Reform on April 13, 1998. Prior to joining the Department of Defense, he was a public affairs and public policy consultant for 20 years. During that time he provided policy and political guidance to a wide range of companies and associations.

Soloway's particular expertise includes government contracting, acquisition policies, and outsourcing/privatization issues. He has worked extensively with the Office of Management and Budget, Office of Federal Procurement Policy, and a number of federal agencies, including the Department of Defense and the General Services Administration. In addition, he has worked with a broad cross-section of the Congress, including the committees of jurisdiction for defense, procurement, and related issues.

In recent years, Soloway has been active in major acquisition reform initiatives, including the Federal Acquisition Streamlining Act, the Clinger-Cohen Act, the rewrite of FAR Part 15, contract bundling, the Service Contract Act, OMB Circular A-76, and the full range of issues related to outsourcing and privatization.

For the seven years prior to joining the Department of Defense, Soloway assisted the Contract Services Association of America in overseeing the association's public affairs and public policy activities. In that capacity, he worked closely with the association's Legislative, Procurement, and Political Action Committees on a broad array of issues of concern to the CSA membership. He also represented CSA on key coalitions and initiatives focused on acquisition reform and general procurement issues (as a founding member of the Acquisition Reform Working Group [ARWG] and a member of the Operating Committee of COD-SIA – Council of Defense and Space Industry Associations); privatization and outsourcing (as a founder of the Government Competition Coalition, and as Chairman of the Industry Depot Coalition); and more. He also worked closely with the CSA President and the CSA Executive Committee on long-range strategic planning matters.

In addition to his work with CSA, Soloway assisted various individual companies on policy matters, market, and contract issues. He has also been a frequent speaker on outsourcing and procurement issues at several major conferences/symposia: the 1997 DoD Procurement Conference; the 1997 Federal Bar Association Western Briefing Conference; various *Defense Week* conferences; the U.S. Air Force Academy Conference on the Future of DoD and the Defense Industrial Base (1997); the Bureau of National Affairs/George Washington University Annual Procurement Policy Conference; the Irish Trade Board conference on "Doing Business With the U.S. Government" (Dublin, 1995); and numerous industry events.

Soloway is also an experienced film and television producer and has developed and produced programming for local, national, and international television, including the PBS series "Great Confrontations at the Oxford Union," and the syndicated special "After the Handshake: The Israel/PLO Accords," a townhall meeting hosted by Marvin Kalb.

Soloway graduated from Denison University in 1975 with a B.A. in Political Science, where he was elected to the National Men's Leadership, National Journalism, and National Political Science honoraries. He lives in Washington with his wife Kathy, a clinical social worker, and their three daughters: Mollie, Anna, and Sonya.

